

**MARTIN MARIETTA MATERIALS, INC.**

**Volume Variance - Aggregates Product Line**

<u>YEAR</u>	<u>Total Aggregates Shipments *</u> <i>(tons, add 000)</i>	<u>% Change</u>
1986	51,450	
1987	55,861	8.57%
1988	54,848	(1.81%)
1989	52,442	(4.39%)
1990	57,289	9.24%
1991	50,251	(12.29%)
1992	56,476	12.39%
1993	64,940	14.99%
1994	71,233	9.69%
1995	94,028	32.00%
1996	101,206	7.63%
1997	129,066	27.53%
1998	149,483	15.82%
1999	165,209	10.52%
2000	164,915	(0.18%)
2001	191,726	16.26%
2002	188,586	(1.64%)
2003	191,594	1.60%
2004	191,468	(0.07%)
2005	203,229	6.14%
2006	198,490	(2.33%)
2007	182,326	(8.14%)
2008	159,355	(12.60%)
2009	123,401	(22.56%)
2010	130,007	5.35%
2011	125,074	(3.79%)

\* Total Aggregates Shipments include tons related to acquired operations from the date of acquisition.

Significant acquired operations and their annual production capacity at the date of acquisition were as follows:

January 1995 - Aggregates business of Dravo Corporation - 24 million tons;  
May 1997 - American Aggregates Corporation - 25 million tons;  
December 1998 - Redland Stone Products Company - 14 million tons; and  
April 2001 - Meridian Aggregates Company - 23 million tons.